

Sage MIP Fund Accounting Healthcare

CUSTOMER SUCCESS STORY

Robbins-Consulting Delivers Robust Solution To Northern Valley Indian Health

CUSTOMER

Northern Valley Indian Health

INDUSTRY

Healthcare

LOCATION

Chico, California

Number of Locations

Three

Number of Employees

100+

SYSTEM

Sage MIP Fund Accounting

Northern Valley Indian Health (NVIH) is a private nonprofit tribal corporation that provides a comprehensive range of healthcare services for residents of the Sacramento Valley region. Formed in 1971 as a consortium of three tribes, NVIH is contracted by the federal government to provide healthcare to the region's American Indians. The organization has expanded its medical and dental services to the community at large. With more than 100 employees across three locations, NVIH is meeting a vital need within the community.



Accounting Check Up

Until recently, NVIH used Sage BusinessWorks Accounting, a fine accounting solution for commercial businesses, but it didn't have the sophisticated allocation functionality and budgeting tools this multimillion dollar organization requires. "We just weren't getting what we needed," recalls Bill Lancaster, fiscal director of NVIH. "To get the level of detail we needed from

the general ledger, we literally had to set up dozens of accounts for each category." When NVIH's auditor saw the struggles Lancaster and his team faced, he recommended they look at Sage MIP Fund Accounting, the premier accounting solution for nonprofit organizations. Lancaster called Sage Software and was referred to Robbins-Consulting, a local Sage Software Business Partner specializing in servicing non profits. "Robbins-Consulting absolutely wowed us," Lancaster says, "We were sold after the first meeting."

CHALLENGE

NVIH's commercial accounting software lacked sophisticated allocation functionality and customized reporting options, costing the organization lost time and productivity.

SOLUTION

Sage MIP Fund Accounting, implemented and supported by Robbins-Consulting delivers broad functionality for this non profit organization.

RESULTS

Streamlined chart of accounts simplifies administration. Powerful allocation functions save hours of data entry each week. Customized reporting delivers timely information.

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What impressed NVIH most was Robbins-Consulting approach. “We didn’t feel like they were trying to sell us anything. They asked what problems we were experiencing and then showed us how they could help solve them.”

Lancaster reports that the Sage MIP Fund Accounting implementation went very smoothly. Robbins-Consulting was able to import NVIH’s vendors and open invoices and helped structure the chart of accounts to allow the organization to track revenue and expenses down to a precise level of detail.

Robbins-Consulting recommended a five-segment chart of accounts, with segments to represent the site location and department. The organization’s chart of accounts, which formerly spanned 50 printed pages, has been reduced to a mere three pages. “We have fewer accounts but more detail—it’s ideal,” praises Lancaster.

Streamline Allocations

The allocation of expenses across departments and clinics used to be a complex and time-consuming chore. “We did it all by hand using spreadsheets to help perform the calculations,” recalls Lancaster. Using Sage MIP Fund Accounting, NVIH can set up stored allocation tables containing the account numbers and distribution percentages and then simply key in the allocation amounts each month. “It easily saves us several hours of time,” he says.

Customize Forms and Reports

Using the Forms Designer component of Sage MIP Fund Accounting, Lancaster’s

team custom designs check forms and invoices, selecting font style, size, and color.

Robbins-Consulting showed the staff how to use Forms Designer to create accounts payable check forms that print on plain paper. “We have several bank accounts, and now rather than swapping out the preprinted check stocks, we create the entire check on plain paper — including the MICR encoded bank routing and transit number. It’s easier and more secure than having preprinted check stock lying around,” says Lancaster.

As is true for any organization, reports are key to efficient operation. Lancaster finds the built-in report writer in Sage MIP Fund Accounting to be user friendly and highly flexible. “We can customize existing reports or create entirely new reports very easily,” he says. “I can print them to a PDF format and e-mail them to those who need them.”

Now, NVIH is able to provide its department managers with a copy of their budget and periodic financial statements showing how their department is performing in relation to that budget. “It helps them be more accountable and stay within that budget,” Lancaster reports.

Healthy Relationship

Northern Valley Indian Health is very pleased with the Sage MIP Fund Accounting solution and the service they receive from Robbins-Consulting. “I recommend the product and Robbins-Consulting to other organizations frequently,” says Lancaster, “they really understand our industry.”

Robbins - Consulting

Our focus is on your success.

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